

**TENDER 45S/2025/26: TRANSACTION ADVISORY SERVICES FOR ENERGY GENERATION
PROCUREMENT PROGRAMMES FOR THE CITY OF CAPE TOWN**

Notice 2_ANNEXURE 1:

No	Question	Answer
1	Commercial / Financial Advisory Lead: Industry experience needs to be relevant to the lead role, as described in C5.3 of the specification. There is no description available under C5.3, please provide the same	The Commercial / Financial Advisory Lead role, as referenced in the functionality criteria, is addressed in Section C5.3 under Commercial Advisory Specialist and Commercial Support. These functions collectively cover commercial structuring, tariff and cost recovery mechanisms, and procurement options. Financial modelling, bankability, and tariff analysis requirements are detailed under Section C5.2.3 (Financial Structuring and Tariff Modelling). The Commercial / Financial Advisory Lead is expected to provide expertise across these combined commercial and financial responsibilities.
2	PPP advisory lead: Industry experience needs to be relevant to the lead role, as described in C5.3 of the specification. There is no description available under C5.3, please provide the same	The PPP Advisory Lead role, as referenced in the functionality criteria, is addressed in Section C5.3 across several specialist roles, including the Contract Advisory Specialist, Risk Management Specialist, Legal Advisory Specialist, and Commercial Advisory Specialist. Together, these roles provide the expertise required to support Public-Private Partnership programmes as outlined in Section C5.2.4 (Procurement Strategy and Execution) and Section C5.2.5 (Project and Programme Structuring). The PPP Advisory Lead is therefore expected to demonstrate relevant experience in advising on PPP transaction structuring, delivery models, and risk allocation frameworks.
3	TA on Energy Trading for the buying or selling of electricity as a commercial activity' therefore traders must be licensed or registered. – 10 max points. (A) Please advise if Energy Trading Entity (Licensed or registered) would be permitted to enter into direct commercial engagement with CoCT on Power trading (B) Energy trading or having license / registration with NERSA is not a core function of Transaction advisors and hence the lead Transaction Advisor would either have to engage qualified firm under consortium or as sub-contractor. Please confirm is experience of such firm will be accounted being a sub-contractor to the lead Transaction Advisor	(A) The entities who form part of the successful JV will not be allowed to submit any bid in the upcoming energy generation projects due to conflict of interest (B) Experience of consortium or joint venture partners will be considered cumulatively, Experience of sub-contractors will not be considered, the lead Transaction Advisor remains contractually responsible. The experience required is of a TA advising registered energy trader and therefore familiar with the regulatory requirements of energy trading.

4	Expertise of Key Personnel Bidders must clearly demonstrate relevant expertise in the various areas related to energy procurement. This includes legal, technical, commercial and project management expertise. Preferred related experience requirements are detailed below, which will be taken into account during the scoring of the functionality of the tender submission. The Schedule F.13-A to F.13-E must be completed. In the event of any ambiguity, the provisions in Schedule F.13-A to F.13-E will take precedence. Personnel must be employed by the tendering entity or joint venture or consortium partner (Subcontractors experience will not be considered). (A) Please advise if there is any threshold limit on sub-contracting for each consortium team member under consortium bind submission. (B) Please advise if key personnel are required to be employed by the tendering entity and other functions can be outsourced / sub-contracted.	(A) The tender does not prescribe a % threshold on subcontracting. However, only the experience of the tendering entity or JV/consortium partners is considered for scoring. (B) No, however functionality scoring will be based on the tendering entities only and not those of subcontractors.
5	Track Record and Experience of Tendering Entity TA on Energy Procurement Services for utility scale with a minimum of 5MW Each relevant project must at least have the following features: • Commissioned Plant (i.e. Commercial Operation (COD)) • Duration of involvement needs to at least be 3 months • Relate to utility scale projects (at least 5 MW) Please advise if each of the relevant project is required to be individually at least 5MW or cumulative (e.g for 5 or more projects – 10 points category)	Each relevant project must individually be at least 5 MW in size

6	TA on Energy Trading for the buying or selling of electricity as a commercial activity' therefore traders must be licensed or registered. Each relevant project must at least have the following features: • Commissioned Plant (i.e. Commercial Operation (COD)) • Duration of involvement needs to at least be 3 months • Relate to utility scale projects (at least 1 MW) Please advise if each of the relevant project is required to be individually at least 1MW or cumulative (e.g for 3 or more projects – 10 points category)	Each relevant project must individually be at least 1 MW
7	TA on Power Purchase Agreement development Each relevant project must at least have the following features: • Reached financial Close (i.e. under contraction or generating electricity) • Relate to utility scale projects (at least 5 MW) Please advise if each of the relevant project is required to be individually at least 5MW or cumulative (e.g for 5 or more projects – 10 points category)	Each relevant project must individually be at least 5 MW
8	Bid Submission Please advise if electronic bid submission is acceptable?	Electronic bid submissions are not permitted; hard copies must be submitted by the due date.
9	C.4 Price Schedule We understand that tenderer has to provide fixed unit price Rand/hr for each year 1, year 2 and year 3. Please advise and confirm if it is bidder responsibility to apply yearly escalation in their pricing or will there be any escalation mechanism that CoCT will apply for escalation (e.g CPI)	Tenderers are required to provide fixed unit Rand/hour rates for Year 1, Year 2, and Year 3 as per the Price Schedule. It is the bidder's responsibility to include any escalation assumptions in the submitted rates. No additional CPI or other escalation will be applied by the City beyond the tendered rates.